

## Report of the *CEO* *Annual Report 2017*

I would like to personally thank Stuart Perlitsh for the excellent job he did in running the credit union over the last 21 years. I arrived here to find a financially solid institution and a very capable staff. Stuart has afforded me a solid foundation to build upon. We will be focusing on serving our current members and providing the products and services for the next generation.

2017 was a very successful year for the credit union. Assets increased over 2%, loans increased over 9%, and net income increased over 17%. The credit union has increased our reserves and capital, remaining one of the strongest financial institutions in the nation, outperforming our peers in many different categories. All of this is made possible by you, our member, a dedicated volunteer Board and Supervisory Committee, and our staff, working together for a better future.

As we look toward the coming year, our outlook is very positive. We have a solid foundation, a vital and growing economy and the support of our members. I personally feel very privileged to be GASCU's new CEO.

Wesley Walton,  
CEO

## Report of *the Board of Directors*

The credit union just finished its 80th year of serving the membership. GASCU continues to be one of the most financially sound credit unions in the nation with an above average capital ratio and one of the highest efficiency ratios.

The year 2017 will also be remembered as the year we said farewell to Stuart Perlitsh. He decided to retire after 21 remarkable years of service to the credit union; taking us from \$64 million to \$341 million, adding many great products and services, all the while maintaining an outstanding expense ratio and high dividend rates for the membership.

Looking forward, our new CEO, Wesley Walton has been busy filling the void left by Stuart's retirement. Wesley is in the process of updating some of our technology and has been getting to know as many of you as possible. He has a heart for service and is focused on making lives better for the membership. We have high expectations for Wesley and know he will serve the credit union well.

On behalf of the Board of Directors, the management team and staff of our credit union, we thank you, our members for your support. It remains our goal to be the best and finest credit union. We continue to provide a healthy, reliable, and friendly place to conduct your banking, and look forward to serving you for many years.

Respectfully Submitted,

Tom Sweeney,  
Chairman of the Board

"Your Credit Union paid you,  
*its member owners,*  
over \$1.6 million in dividends."

## 2017 BOARD OF DIRECTORS

Thomas Sweeney, *Chairman of the Board*  
Mabel Morse, *Vice Chairman*  
Janet Buhl, *Treasurer*  
Sandy Sandin, *Secretary*  
James Bates, *Director*  
Julie Boucher, *Director*  
Allan Herbert, *Director*

## SUPERVISORY COMMITTEE

Howard Martin, *Chairman*  
Craig Justice, *Member*  
John Pehar, *Member*  
Robert Ross, *Member*

## CREDIT UNION ASSOCIATES

Wesley Walton, *Chief Executive Officer*  
Christine Cruz, *Chief Financial Officer*  
Hilda Davidian, *Human Resources Officer*  
Beverly Halter, *Operations Supervisor*  
Belinda Bente, *Branch Manager*  
Philip Jung, *Senior Network Administrator*  
Liliana Anzures, *Teller*  
Norma Castillo, *Collector*  
Sandra Currano, *Member Services*  
Tanairi Echeverria-Munguia, *Operations*  
Janet Jakeman, *Member Services*  
Christopher Kingsley, *Member Services*  
Jenna Kittrell, *Teller*  
Caren Knott, *Member Services*  
Tammy Marone, *VISA Officer*  
Elizabeth Mendez, *Member Services*  
Ella Mokhtarians, *Imaging*  
Yumiko Quintana, *Real Estate Loan Officer*  
Rocio Reid, *Teller*  
Jillynn Robertson, *Teller*  
Rosie Taweessup, *Loan Officer*  
Shawna Urban, *Information Systems*  
Bessy Valle, *Loan Officer*  
Ana Vasquez, *Accountant*  
Susie Wells, *Teller*

## GLENDALE AREA SCHOOLS CREDIT UNION

MAIN BRANCH  
1800 Broadview Drive, Glendale CA 91208  
t: 818.248.7425

SOUTH GLENDALE BRANCH  
Glendale Post Office • Downstairs  
313 East Broadway, Glendale CA 91209  
t: 818.243.1797



# 2017 Annual Report



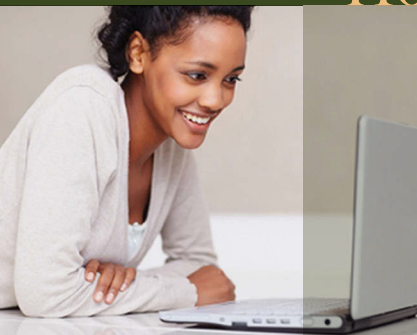
## GLENDALE AREA SCHOOLS CREDIT UNION



It's where you  
belong



## Home Banking



- No Annual Fee
- Check Balances
- Transfer Funds
- View Account Summary
- View Account History
- Print Checks Paid
- Secure Site
- Message Center to communicate with us

Fast, easy and free from the convenience of your home.

Please contact Member Services: **818.248.7425**  
or visit [www.gascu.org](http://www.gascu.org)

## Treasurer's Report

Your credit union had another excellent year. Assets grew to \$348 million and net income was very strong at \$2.9 million. Your credit union is performing well above average, remaining competitive in dividends and delivering loan rates that are lower than many other financial institutions.

The volunteer Board of Directors and our management team pride themselves in providing all members with quality member service and a place where your funds are safe and secure. Your credit union is one of the safest, strongest credit unions in the nation. The credit union could not have achieved these results without the support of you, our member.

GASCU will continue to be strong because you continue to utilize our products and services. We have a solid foundation of earnings and look forward to a productive and prosperous new year.

Janet Buhl,  
Treasurer

[www.gascu.org](http://www.gascu.org)

## Supervisory Committee Report

The Supervisory Committee is elected by the membership to independently evaluate the soundness of the credit union's operations and activities, and ensure that management implements sound internal controls and maintains practices and procedures that adhere to generally accepted accounting principles (GAAP).

The Supervisory Committee retained a certified public accounting firm, Richards & Associates, to perform the annual verification of credit union member accounts, an annual financial audit, and issue certified financial statements relating to the overall financial condition of Glendale Area Schools Credit Union (GASCU). Based on the results of the 2017 certified opinion audit performed by Richards & Associates, as well as exams conducted by the California Department of Business Oversight and American Share Insurance, the Supervisory Committee concludes that GASCU is financially sound, has adequate internal controls, and the records of the credit union are accurate and present fairly the financial condition of the credit union.

Howard Martin, Chairman

Committee Members:  
Robert Ross, John Pehar, & Craig Justice

## Products & Services



**Great  
Mortgage  
Rates!**



**Easy Car  
Loans!**



**Get Approved  
Today!**



## Financial Statement *Assets, Liabilities & Net Worth*

### Assets

	2017	2016
Member Loans	\$86,127,454	\$78,936,334
Investments	\$254,339,457	\$254,685,122
Other Assets	\$7,931,979	\$7,528,328
<i>Total Assets</i>	<b>\$348,398,890</b>	<b>\$341,149,784</b>

### Liabilities & Equity

	2017	2016
Liabilities	\$1,020,116	\$1,312,892
Share Savings	\$298,427,641	\$292,727,192
Reserves & Retained Earnings	\$48,951,134	\$47,109,700
<i>Total Liabilities &amp; Equity</i>	<b>\$348,398,891</b>	<b>\$341,149,784</b>

### Statement of Income & Expenses

	2017	2016
Gross Income	\$9,562,758	\$7,726,268
Expenses	\$4,504,810	\$3,492,731
Loan Loss Provision	\$519,000	\$130,836
Member Dividends	\$1,622,453	\$1,616,687
<i>Net Income</i>	<b>\$2,916,495</b>	<b>\$2,486,014</b>

*"It's Where You Belong."*